



October Newsletter

New Jersey Legislative Update

Out of Network Legislation- A-3378

On Thursday, October 7, 2010, a draft of the anticipated Out of Network ("OON") bill was released to the public. As you recall, Dr. David Chaikin, from Garden State Urology and an NJPCAC member, was part of the small working group that advised Chairman Schaer and his legislative staff during the summerr while staff worked to draft the bill.

Beneath is a summary that highlights the provisions in the initial draft of the bill that affect our members:

(1) Disclosure and (2) Waiver.

(1) Disclosure. Under the draft legislation, healthcare providers would be required to disclose the specific costs of procedures to a patient before providing services.

Disclosing individualized costs to patient would be administrately burdensome for healthcare and administrators. NJPCAC that a website (detailing or printed sheet should suffice for requirement of disclosure of

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"Out of Network"...Continued

Prostate Cancer Awareness Open House Event

The Prostate Cancer Awareness Day Open House Event hosted at the State House in Trenton was a great success!

Thursday, September 30, NJPCAC hosted an open house event to meet with active legislators and other key policy stakeholders to discuss the mission of NJPCAC and its importance in the advocacy for urological health in New Jersey.

NJPCAC representatives included:

Delaware Valley Urology: Douglas Berkman, Mark Fallick, William Neidrach, and Adam Perzin (NJPCAC President).

Garden State Urology: Irv Bonder, David Chaikin, Mike Ingber, and Arthur Israel.

Premier Urology: Rupa Patel, William Terens, and Joshua Wein.

Urology Group of New Jersey: Brett Opell

and Jeff Katz.

The Stone Center of New Jersey: Mary Beth Guilbert and Kelly Snyder.



NJPCAC attracted close to twenty legislators interested in learning more about the NJPCAC mission and advancements in the treatment of prostate cancer. One of our physicians even got a new patient from the event.

Included among the legislators that attended the event were: Asm. Lou Greenwald, (Chairman of the Budget

Committee, Co-Chair Joint Budget Oversight, Appropriations, Bipartisan Leadership, Judiciary) District 6, Asm. Thomas Giblin (Deputy Majority Leader, Vice Chair- Higher Education, Vice-Regulated Professions, Transportation, Public Works, and Independent Authorities), District, Asm. Alex (Assembly Republican Leader, Co-Chain Bipartisan Leadership Committee) 26,

Asm. Joseph Malone (Republican Budget Officer, Bipartisan Leadership Education, Joint Budget Oversight) 30, Asm. Herb Conaway (Health and Services, *Chair*, State Government, *Vice-Chair* Appropriations), District 7, Asm. Webber, District 26 Asm. Erik Peterson, D. 23, and Asw. Coyle, Assistant Republican Leader, D.

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"Event" ...continued from p. 1...

The Prostate Cancer Awareness event not only provided an opportunity to educate local legislators on prostate health issues, but also provided a promising opportunity to expand the impact of NJPCAC as an organization dedicated to the health of the community.

(2) Waiver. Also under the draft, healthcare providers are required to report all waiver of patient liability. If there is deemed to be a pattern of waiver, the provider would lose his or

her right to assignment of benefits.

After reviewing the introduced version of the bill (A-3378), our legal and legislative team composed a letter detailing suggestions for technical and clarifying amendments to the bill.

Dr. Perzin, on behalf of the NJPCAC Board, wrote to Chairman Schaer enclosing a mark-up of the bill offering technical amendments and clarifying language.

The letter was sent to Chairman Schaer on Tuesday, October 12, 2010. NJPCAC is waiting on his response.

In the meantime, a hearing for "discussion purposes only" hearing is scheduled for Monday, October 18, 2010. NJPCAC's legislative team will attend. If anyone wants to see a final copy of the letter Dr. Perzin sent to Chairman Schaer, please e-mail Brian Litten at brian@thelittengroup.com.

NJPCA-PAC Sponsored Fundraiser for Chairman Gary Schaer

On October 6, 2010, the NJPCA-PAC sponsored a fundraiser in honor of Assemblyman Gary Schaer, Chairman of the Banking and Insurance Committee.

Chairman Schaer most recently headed the working group dedicated to the drafting of Out of Network (OON) legislation. The fundraiser

was an overwhelming success, raising over \$18,000. The NJPCA-PAC extends their gratitude to all donors and attendees of the fundraiser.

Legislator Tour Update

Wednesday, October 13, 2010, two tours were conducted. Dr. Ben Fand hosted Senator Thomas Kean, Jr. and Assemblywoman Nancy Munoz at NJPCAC member Premier Urology in Cranford, NJ. Dr. Fand reports, "Senator Kean and Assemblywoman Munoz were very interested in learning more about

the practice. They were also interested in our responses to current healthcare legislation."

Dr. David Taylor and Dr. David Chaikin hosted Assemblyman Alex DeCroce at NJPCAC member Garden State Urology in Whippany,

NJ. Dr. Chaikin comments, "He [Asm. DeCroce] was very in our center and the investment have made in the integrated model."

Dr. Taylor reports, "He [Asm. DeCroce] also expressed concern over legislative having a negative impact on

Questions, Comments, or Suggestions for Next Month's Newsletter?

Website: www.njpcac.org

E-mail: info@njpcac.org

Phone: (866) 244-9682